



www.lengofocus.com

sheena@lengofocus.com

214.444.9425

CAPABILITY STATEMENT

ABOUT LSP

Lengo Strategic Partners, LLC (LSP) is a business consultancy specializing in maximizing the value of supplier diversity for our clients. We help corporate clients design and enhance their internal Supplier Diversity/DMWBE programs and assist minority and women business owners in obtaining XBE certifications.

We proudly advocate for equitable supplier diversity programs, enhancing our clients' commitment to equitable opportunities, economic growth, and community development.

CORE COMPETENCIES

Over time, LSP has dedicated significant effort to establishing a solid name and brand in the supplier diversity community. We remain committed to expanding our impact, assisting others, and advocating for the significance of supplier diversity.



DMWBE Program Compliance



XBE Certification Management



Certification Agency Support



DMWBE Certification Training



Supplier Diversity Program Development

CODES & CERTIFICATIONS

NAICS CODES: 541611, 611430

DUNS: 010099241

CAGE: 95AN1



Dallas/Fort Worth
Minority Supplier
Development Council



EXPERIENCE

- Heavy Highway DBE Certified Payroll Program Development & Compliance
- Natural Gas Distribution Supplier Diversity Program Enhancement & Compliance
- Health Insurance Supplier Diversity Program Development & Compliance
- Texas Regional Certification Agencies Oversight & Management
- NMSDC Regional Council Application Processing Support



Your natural gas company



EXECUTIVE SUMMARY



Sheena Thomas
Founder & Principal



AREAS OF EXPERTISE

- XBE Certification Program Facilitation
- Supplier Diversity / DMWBE Program Management
- Construction Program Compliance & Reporting
- Certification Agency Audits
- DMWBE Certification Training
- DMWBE Supplier Outreach

EXPERIENCE

Sheena is a 25-year Supplier Diversity/DMWBE program and DMWBE Certification Program authority. As the first Black woman Executive Director of the only two regional certification agencies in Texas, she was responsible for certifying over 40,000 combined applications. She has led and developed supplier diversity programs for utility, construction, and insurance organizations.

Sheena launched Lengo Strategic Partners in 2016 to maximize the value of diversity for all clients. With a proven track record, extensive background, and innovative strategies, she has successfully built and enhanced supplier diversity and DMWBE programs that were comprehensive, well-supported, and focused on driving long-term success for the company and its diverse suppliers.



COMPANY HISTORY



HOW IT STARTED!

Lengo Strategic Partners, LLC is a thriving company that was born out of the vision of its founder and principal, Sheena Thomas. Sheena is a leading certification authority who wanted to help entrepreneurs through the DMWBE certification process, which can be a daunting task for most qualified applicants. With her extensive background and innovative strategies, she created LSP to alleviate the intricacies of the process and help businesses obtain their certifications with ease.

As LSP grew nationally, it expanded its services to include Supplier Diversity Program Enhancement to corporate clients and supporting certification agencies with Certification Agency Management support. Sheena's proven track record and expertise in building and enhancing supplier diversity and DMWBE programs have helped companies achieve long-term success and sustainability.

LSP's reputation as an authority in the industry speaks for itself. The company is often sought out by organizations to help reduce certification backlogs, educate applicants, enhance agency operations, and overall enhance the brand image of certification agencies. With Lengo Strategic Partners, LLC, you can trust that you are in the hands of an experienced and knowledgeable team that is dedicated to your success.

